









## THE CHALLENGE

Dent Wizard enlisted the help of SteadyRain's digital marketing team to increase in-store sales at their Wheel Reconditioning retail location in Phoenix, Ariz. The company sought a solution for consumers looking specifically for wheel repair services.







UI/UX DESIGN



DEVELOPMENT



DEVELOPMENT



MARKETING

## THE SOLUTION

SteadyRain developed a landing page designed to drive traffic, form completion and phone calls to the Dent Wizard Phoenix Wheel Conditioning store. The agency also developed a search engineoptimized landing page and launched a geographically-focused pay-per-click advertising campaign.

## Components of the campaign included:

- Development of a compelling and conversion-optimized landing page
- Comprehensive keyword research
- Creation of target audience-specific page content
- Development of a strategic, locally-targeted pay-per-click campaign
- In-depth conversion reporting and campaign optimization

## **RESULTS**

- Generated an average monthly conversion rate of 7%
- Delivered an average monthly return on ~ advertising spend of 394%
- Increased opportunities for enhanced revenue gains with campaign monitoring















